

Webflow Optimize > Integrations > Marketing data sources

### Integrate with 6sense

Add firmographic attributes that 6sense associates with your website visitors to Webflow Optimize. Once integrated, you can target those attributes (build audiences) to deliver tailor-made experiences. These attributes also appear as filters in reporting to refine your results -gain a better understanding of who is engaging with your site and which variations resonate with which type of visitor.

## Step 1: Generate a 6sense API token

- 1. Within 6sense, click the **Settings icon** on the bottom-left.
- 2. Click Integrations.
- 3. Click the All Integrations tab.
- 4. Click API Token.
- 5. In the "Manage" tab, click **Generate New API Token** on the right.
- 6. Enter Intellimize, then select Intellimize from the list.
  - A new entry for Intellimize will be added to your integration list.
- 7. To the right "Intellimize," copy the API Token value (click the **Copy icon** or write it down).



#### **Recommended: Enable 6sense Score and Segments**

Score and Segments are disabled by default. Enable them to leverage them within Webflow Optimize.

- 1. Within 6sense, click the **Settings icon** on the bottom left.
- 2. Click Integrations.



- 3. Click API Token.
- 4. Click the **Settings & Configurations tab**.
- 5. Toggle "Score" and/or "Segments" to **On** .

# Step 2: Add your 6sense API token to Webflow Optimize

- 1. Within the Webflow Optimize dashboard, click **Account Settings** son the left.
- 2. Go down to "6sense."
- 3. Click Set up.
- 4. In the "API Token" section, enter or paste in your 6sense API token.
- Click Save.

## Targeting visitors with 6sense data

Once integrated, a new attribute set is added to audience builder. You can create audiences to target visitors who match your 6sense criteria. Leverage audiences within experiences to personalize the content that those audiences see. Learn more about 6sense audiences.







